Exclusively serving plumbing contractors and franchisees | plumbermag.com

**March 2020** 

and the second second

# A TOUGH STAR1

Arizona plumbing company takes its tumbles but comes back stronger with a big commitment to customers **Page 12** 

> Industry Insider UNDERSTANDING WHERE THE WATER COMES FROM Page 20

On The Road KNOWING WHEN TO UPSELL IS HALF THE BATTLE Page 22

## Bonomi North America S250 series stainless steel in-line check valves

Bonomi North America's S250 series stainless steel in-line check valves are NSF 61/372 certified for potable water and lead-free applications. All six sizes of the NPT threaded S250



series, from 1/2- to 2-inch, have been certified lead-free by the methods prescribed in NSF/ANSI 372. The metal-forming process for the valves allows an improved flow profile inside the valve body to minimize headloss. It also eliminates machining for reduced manufacturing cost. The S250 series is electron-beam welded at the end cap-to-body connection, creating a unibody for leak-free service. The valves are rated to 250 WOG (water, oil, gas) with an operating temperature range of 4 degrees below zero to 302 degrees F. **704-412-9031; www.bonominorthamerica.com.** 



## General Pipe Cleaners JM-1000 Mini-Jet

General Pipe Cleaners/ General Wire Spring's portable JM-1000 Mini-Jet has a new, high-performance stainless steel braid jet hose that offers drain

cleaning power and performance in a small package. The JM-1000 Mini-Jet is available with stainless steel braid/Teflon core hoses in a variety of lengths. It has 1,500 psi of cleaning power in a compact package, yet weighs only 23 pounds. The stainless steel braid hose design slides the jet nozzle down 1.5- to 3-inch drainlines and more easily navigates tight bends. The 3/16-inch Teflon core also reduces flow resistance, further improving small-line cleaning power. The standard package has a four-piece nozzle set, water supply hose, shutoff valve and universal faucet adapter. Safety features include a three-wire GFCI. **800-245-6200; www.drainbrain.com**.

# TOTO wall-hung toilets

TOTO introduced six new models to its wall-hung toilet collection in North America with the new WASHLET+ AP, EP, RP and SP and standard wall-mount AP and EP. These new wall-mount toilets offer a clean, modern aesthetic while saving as much as 9 inches of bathroom space,



which is important in small bathrooms and powder rooms, where square footage is at a premium. The wall-hung toilets may be installed at 17 inches from floor to seat, making them ADA compliant. The company's DYNAMAX TORNADO FLUSH system offers the ability to select the level of water used each time the toilet is flushed: 1.0 or 1.28 gpf for solid waste or 0.8 gpf for liquid. **888-295-8134; www.totousa.com.** 

#### BainUltra Bain de Ville tubs

BainUltra's Bain de Ville is a collection of tubs tailored for alcove installations in city lofts and high rises where space is at a premium. The tubs pair a sleek, sophisticated aesthetic with a full menu of



luxurious therapy options. Created to fit snugly in a bathroom alcove, the tubs are notable for their modern lines, wider deck and minimalist integrated skirt. The bathing well is deeper than many traditional tubs and includes two sizes: the 6030 tub measuring 60 by 30 by 17 inches and the slightly larger 6632 measuring 66 by 32 by 20 inches. Both are crafted from 100% pure acrylic and hand-finished for long-lasting beauty and amazing durability. They are offered in glossy white or biscuit finish or UltraVelour matte in white. **800-463-2187;** www.bainultra.com.

# Lenova Sinks thermostatic shower system

The thermostatic shower system from Lenova Sinks provides control over shower operations, allowing users to fine-tune preferences and accurately maintain water temperature within a single degree.



It is crafted with solid brass valves for lasting durability and is available in polished chrome and brushed nickel. Preset systems can be used or a DIY option allows users to mix and match components, including showerheads, body jets, shower panels, hand-held showers and tub spouts to develop a custom design. **877-733-1098; www.lenovasinks.com.** 

### Ranger Design lockers and workbenches

Ranger Design's lockers have been updated with new black end panels. The width has increased by 2 inches to add extra storage space, and the install brackets have been updated to newer and tougher versions. For both the new lockers and workbenches, the doors have been standardized to match the shelving doors. This helps reduce inventory and makes install simpler for both our customers and distributors. The end panels



on the aluminum workbenches have altered slightly to accommodate updated brackets. 800-565-5321; www.rangerdesign.com.